

CHEVRON LOCAL CONTENT PROGRAM - FORT NELSON

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**Fort Nelson & District
Chamber of Commerce**
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Overview

1. Goals
2. Principles
3. Fort Nelson Commitments
4. Chevron Commitments
5. Benefits

Goals

The goal of the local content program is to create an effective way to ensure that:

- Fort Nelson receives economic benefits from the Chevron operated Liard / Horn River Resources component of the Kitimat LNG Project
- As project co-venturers, Chevron and Woodside earn the community's support for ongoing operations in the area

Program Principles

1. Local businesses need to be competitive
2. Local businesses expect an opportunity to bid
3. Communities need feedback from industry to develop locally competitive businesses
4. Reporting – what gets measured gets done

Fort Nelson Commitment:

- Develop Working Group
 - establish terms of reference
 - propose community representatives
- Support the project in local community

Fort Nelson Commitment:

Locally Available Product Service Lines

- List of services that are available in the community
- Services should be competitive - preferably more than two competitors

Fort Nelson Commitment

List of Qualified Local Businesses

- Develop a ***local business qualification***, that determines what a local business is
- List would include the products and services that these businesses provide
- List to be searchable and publically available

Chevron Commitment:

Local content will have at least 5% weighting in contractor selection process

- Commitment from project leadership and confirmed through Chevron procurement policies
- Demonstrates commitment to community
- Ensures Chevron employees and contractors are aware of importance of local content

Chevron Commitment:

“Use Local or Provide Reason Why Not”

- Use a qualified local business for a locally available product or service
- Or, provide a summary of why a local business was not successful in the bidding process

Chevron Commitment:

Data to be reported to Working Group:

- % spend in local content
- Number of local businesses working on project
- List of locally available scopes of work awarded to local businesses
- List of locally available scopes of work not awarded to local businesses
- Summaries of reasons locally available services are not being provided by local contractors

Chevron Benefits

- Support for ongoing operations in the region
 - Community recognition for participation
 - Public support for project by Mayor/Council and Chamber
- Competitive contractors



Fort Nelson Benefits



- Increase opportunities for local contractors – economic development
- Information for community to grow competitive contractor base
- Ability to track effectiveness of local content program

QUESTIONS?

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